



Resume for:  
Mary Christ, Broker  
Commercial Sales and Leasing  
**Prudential Commercial Services Iwado Realty**  
75-6060 Kuakini Hwy., B-3  
Kailua-Kona, Hawaii 96740  
808-937-8886

In Denver, Colorado in 1978 I was licensed as a Sales Agent, and about 5 years later I received my Broker's License, and practiced in the Denver area until 1990, when I moved to Kailua-Kona, Hawaii. Most of my concentration was high end sales in the Denver area.

In 1992 I received my license in Hawaii, and started by managing and leasing a 23,400 s.f. retail shopping center on the oceanfront Alii Drive in the heart of Kona - Alii Sunset Plaza.

My real estate career has encompassed commercial sales and leasing, residential sales and property management. From 2001 to 2003, I was the sales manager for the property called The Royal Sea Cliff on Alii Drive in Kona consisting of 154 units. I supervised the marketing, advertising, leasing and sale of the entire building, including the commercial spaces in the lobby area.

Upon receiving my Broker's license in 2004 and during the span of time to 2008 I was Broker-in Charge for World Class Properties, and then Broker-in-charge for Aloha Coast Realty selling residential properties, leasing space, and managing properties. I have throughout the time in Kona, been involved with leasing space in: Sunset Shopping Center, Territorial Building, Alii Sunset Plaza, Kona Trade Center, and Kona Plaza.

Before I began my extensive real estate career, I was a marketing and sales representative for a company out of Los Angeles, California called Grandinetti, Inc. A line of small electric kitchen appliances which brought me across the U.S. to market and sell these products in trade shows in Chicago, retail department stores in Denver, New York City, San Francisco and other major cities across the U.S.

References by request.