



JAY COSKIE, BROKER

Prudential Commercial Services Iwado Realty  
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### **RESUME**

I was licensed as a real estate agent in October of 1988 in Hilo and received my broker's license in October of 1990, as well as the G.R.I. designation.

My entire career has centered upon property management which has included commercial and residential and I am currently responsible for leasing one property and managing three commercial complexes in Kona for Prudential Iwado Realty. Upon leaving Hilo to pursue commercial real estate in Kona, I was managing a portfolio of over 100 single family residential properties plus numerous apartment buildings and mixed use buildings. I am very knowledgeable in the area of real estate sales and have closed many escrows in my 22 year career.

Some of the current and past properties I have leased and/or managed are:

Pines Plaza  
Alii Sunset Plaza  
Sunset Shopping Center  
Lunapule Professional Plaza  
Kopiko Plaza  
Kona Plaza  
Waikoloa Village Shopping Center  
Opelo Plaza  
Matchmaker Building  
Cunningham Building  
Baker Building  
Rainbow Building  
Millyard Center

Management only:

Lenders Document Building  
Pottery Terrace  
VA Center

Leasing only:

Territorial Building  
Kona Alii

In addition to my extensive real estate background, I worked in the marketing department of Epson America, Inc., for five years where my primary involvement was in the creative process of print ads for national advertising, working national trade shows and merchandising. I also have experience in coordinating trade shows for Weight Loss Clinics of America and the marketing of preventive mental health through community outreach programs and newsletters for Ravenwood Hospital.

References are available upon request.